2024

SUPPLIERS TO BACKGROUND SCREENING FIRMS

MARKETING PORTFOLIO









PREEMPLOYMENT DIRECTORY.COM

"We Connect You to Business"

Table of Contents

Marketing Activity	Brief Description	Page
PreemploymentDirectory.com	Comprehensive Background screening information portal	2
Platinum Members	Enhanced listing with top of page placement with link directly to your web site; leads from SHRM annual survey	3
Premier Sponsors	Your logo on landing page of the Vendor Showcase with live link to your web site as well as Platinum membership benefits	4
The Background Buzz	U.S. focused monthly e-newsletter distributed to 2,100+ Background Screening firms	5
The Global Background Screener	Internationally focused bi-monthly e-magazine distributed to 2,100+ Background Screening firms	6
2024 Suppliers to the Background Screening Industry Buyers Guide	Annual Buyers Guide distributed to 2,100+ Background Screening firms twice a year and at PBSA conferences	7
eAnnouncement & Media Release	Announcements distributed to our database, Linkedin Groups, published in our ezines and published via press release service in most countries around the world	8
eDirect Mail Service	Eblast with your ad or marketing message to our database of 2,100+ Background Screening firms	9

ABOUT US

PreemploymentDirectort.com was founded by W. Barry Nixon in 2002. He is the co-author of *Background Screening & Investigations: Managing Hiring Risk from a Human Resources and Security Perspective*, authors a regular column in PI Magazine on background screening, originated the term 'Infinity Screening'(now known as continuous screening & monitoring), served as co-Chair, PBSA International Committee and is widely accepted as a leading expert on background screening practices.

The company specializes in providing publishing and marketing services for the background screening industry and is recognized as the leading publisher for the background screening industry.

PreemploymentDirectory.com is the largest and most comprehensive directory of firms in the global background screening industry. It is designed to make it easy for employers to quickly find a company to meet their screening needs anywhere in the world.

The Directory is an important resource for Human Resources and Hiring Managers. Our Background Screening Knowledge Center located at PreemploymentDirectory.com is one of the most extensive sources for getting in-depth information on background screening.

PreemploymentDirectory.com has become an important resource to help employers meet their hiring needs.

Visit us today at www.PreemploymentDirectory.com!

Email: wbnixon@PreemploymentDirectory.com

Phone: 1 (949) 922-5374





Preemployment Screening Directory

www.PreemploymentDirectory.com



Background Screening Companies | Suppliers/Providers | Knowledge Center | Background Screening Publications | Advertise

Suppliers & Providers to the Background Screening Industry

Featured Companies



Over the last 20 years background screening has experience exponential growth and has become a multi-billion dollar industry that is supported by a wide variety of supplier firms. We were the first directory to showcase suppliers to the background screening industry. Our goal is to make it easy for background screening firms to find suppliers to meet their business needs.

The Vendor Showcase consist of categories to guide businesses guickly to the company that will serve them best: These are some of the categories included:

- Accreditation Support Services
- Applicant Tracking
- Compliance Products
- Consulting and Legal Services
- Courthouse Searches & Public Records Retrievers
- Credit Services
- Database, Software and Technology Solutions
- Drug Screening
- Immigration & e-Verify Services
- Fingerprint Services
- International Providers
- Reference Checking & Verification Services
- Social Media Monitoring
- Wholesalers/Resellers

All suppliers are listed in the Supplier/Provider section and the Vendor Showcase page. Visit www.PreemploymentDirectory.com and hover over 'Suppliers/Providers.'

The Directory is a 'One Stop' source that makes it easy to find a service provider to meet your business needs. The Directory also has an information rich Background Screening Knowledge Center that provides a wealth of important information about background screening.

Businesses no longer need to search in multiple places or get frustrated with large search engines that show millions of items. We make it easy for them to find you.

Platinum Membership has its Privileges:







Platinum Membership Offers You The Following Services

- 1. Your live logo linked to your web site will be placed at the top of the page on the specific category(s) pages in the Suppliers/Providers and Vendor Showcase where your firm's listing appears.
- 2. Your Company Profile will appear on the specific category(s) pages in the Suppliers/Providers and Vendor Showcase you select. It will appear ahead of non-Platinum Member listings.
- 3. You are entitled to a full-page advertisement as part of the Platinum Member package.
- 4. Your web site URL appears with your listing and is linked to your web site so potential clients can go directly to you.
- 5. You can also add your information to the International Providers section at a 50% discount rate
- 6. You can place announcements and press release in *The Background Buzz* and *The Global Background Screener* at no charge to you.
- 7. You are eligible for a free Company Profile and to advertise in our Annual <u>Suppliers to the</u>
 <u>Background Screening Industry Buyers Guide</u> which exclusively features Platinum Members.
- 8. You are able to place articles, white papers, etc. in the <u>Background Screening Knowledge Center</u> of PreemploymentDirectory.com with embedded hyperlinks to your website or to a registration box at no charge to you.
- 9. You are able to place articles in our <u>Employment Screening Advice Center</u> to expand your audience and support your SEO efforts at no additional charge.
- You can update your ad copy at no charge if you introduce new products and services or your marketing campaign changes.

Platinum Membership Annual fee - \$775.00

Are You Interested in Creating More Selling Opportunities For Your Firm?

The Premier Membership is the Answer!



We have created an ingenious way to connect our Premier Members to more businesses and a way to gain competitive advantage. This concept has the potential to significantly increase your sales activity.

I'm sure you have heard the saying 'the early bird gets the worm,' well we have discovered a simple, but eloquent way for your firm to get more business. This powerful and unique opportunity allows you to reach background checking companies before competitors get into the picture. Connecting with background checking companies first will give you the competitive edge.

You will have the opportunity to close business before your competitors ever see them!

Our solution is the Premier Membership! It will place your logo and live link directly in background checking firm's line of sight on the landing page of <u>Vendor Showcase</u>. Your live logo will take them directly to your web site so you can begin the selling process. This is your chance to stand out and be seen.

This prime location will make it EASY for businesses to find you QUICKLY!

There are a limited number of these advertising opportunities on the landing page of our Vendor Showcase. This will maximize the opportunity for your firm to be selected and the limited number of firms on the landing page will virtually guarantee that your firm will be seen by more background checking firms.

A Premier Membership will allow you to beat your competitors to the punch to close more business!

In addition, a Premier Membership will reinforce your marketing message and help your SEO. The Premier Membership will help search engine spiders, crawlers, robots and bots notice your site and help increase your position on search sites which also increases your visibility. Premier Membership have been specially priced to maximize the return on your valuable marketing dollars.

There are only Twelve slots available to Platinum Members.
Placement are based on a 'first-come, first-served' basis.

Contact Barry today at wbnixon@PreemploymentDirectory.com to reserve your Premier Membership!

Premier Members receive a 10% discount on all our online services.

The Background Buzz

The leading news and information source for Professional Screeners



Advertise in the Award Winning #1 Online Newsletter for Professional Background Screeners



5



Here's what one of the leading industry influencers said.

"The Background Buzz is the first source I recommend to individuals new to the screening industry. It provides easy to read summaries which allow me to quickly zoom into topics I want to know more about. I enjoy the quizzes and download the articles into my internal library. For those either new to screening, or those who have been in the screening world for a few years, this resource provides valuable information to be added to your screening knowledge base."

Kerstin Bagus, Chief Knowledge Officer, Netforce Global

Advertise Your Business

Put your company's message in front of more than 2,100 background screening providers.

Contact Us Today to get your ad campaign going and start enhancing your sales opportunities.

1-949-922-5374 or wbnixon@PreemploymentDirectory.com

The Global Background Screener

The Special International Version of the Background Buzz







Here's what one of the leading industry influencers said,

"The Global Background Screener ezine provides excellent content. It provides easy to read summaries which allow me to quickly zoom into topics I want to know more about, wherever I am. For those wishing to learn more about global screening, the Global Background Screener is my recommendation. It provides an easy-to-read resource and allows the reader to dig into topics as they need to learn them.

My favorite part is the International Legal Challenge quiz.

The series on Doing Background Checks Around the World is a great introduction to international screening. For those new to screening or even those of us who have been in the screening world for a few years, I find they provide articles which have become valuable in my data library.

Kerstin Bagus, Chief Knowledge Officer, Netforce Global

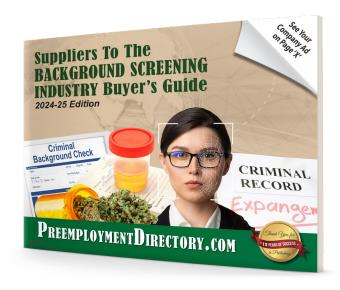
Advertise in the Award Winning #1 Globally Focused eMagazine for Professional Background Screeners Around the Worlds!

One of the Top Ranked eMagazines in the World!

Advertise where the world goes to get the latest News and Information. on international background screening.

Contact us Today to get Your Ad campaign going and start increasing your sale opportunities. You can reach us at 1-949-922-5374 or wbnixon@PreemploymentDirectory.com

The 2024 Suppliers to the Background Screening Industry Buyer's Guide



We invite you to take advantage of a powerful opportunity to promote your business to more than 2,100 background screening firms in our **2024 Suppliers to the Background Screening Industry Buyers Guide.** This will be the fifteenth Suppliers Guide that we have published.

The Guide presents a unique marketing opportunity for you to get your company's information in front of decision makers in the background screening industry. Our Guide is widely read throughout the industry and is the only publication that features suppliers to be background screening industry.

Advertising opportunities in the Guide are <u>exclusively</u> available to Premier and Platinum Members of PreemploymentDirectory.com. Don't despair. If you are not a Member, we invite you to become a member today. Contact me directly at <u>wbnixon@PreemploymentDirectory.com</u> or sign up online at <u>www.PreemploymentDirectory.com</u>.

As a Premier or Platinum Member you will have two advertising opportunities in the Suppliers' Guide. First, you will receive a Company Profile which includes your contact information, logo and up to a 100 word company description. The Company Profile is <u>provided at no charge and is complimentary to Premier and Platinum Members</u>.

In addition, Premier and Platinum Members are eligible to purchase a Premium full-page advertisement. There are a limited number of premium advertisement slots available.

Contact Barry to reserve your Premium advertising space. Since we assign Premium ads based on "first come, first serve" basis you will want to reserve your space as soon as possible to ensure you get a prime location. Once we receive your reservation we will send you the advertising specifications and due dates.

To have your company included in **The 2024 Suppliers to the Background Screening Industry Buyers Guide** contact Barry Nixon at wbnixon@preemploymentdirectory.com or 1-949-922-5374. We look forward to you joining us in the Buyer's Guide.



eAnnouncement Service

We designed the eAnnouncementDirect service with one goal in mind: to provide the maximum possible visibility for your announcement to reach your <u>target audience</u> in the background screening industry.

WE GUARANTEE

that your announcements will have a wide reach within the industry.

Our **eAnnouncement Service** includes:

- Sending your announcement directly to more than 2,100 background screening firms and 3,100 individual professional background screeners in our database.
- Distributing your announcement through a national press release service in your country which means it will likely be picked up by search engines
- Posting your announcement to background screening Linkedin Groups expanding the reach to over 20,000 Linkedin members.
- Publishing your announcement as a 'Feature Announcement' in *The Background Buzz.*

For information contact Barry at 1-949-922-5374 or email him at wbnixon@PreemploymentDirectory.com



Now There's a Quick and Easy Way to Put Your Marketing Message Directly in Front of Your Target Audience!



eDirect Mail Campaigns

An eDirect Mail Campaign will put your company's advertising message directly on the desktop of more than 2,100 firms in the background screening industry and over 3,000 individual professionals. Your eDirect eMail Campaign is delivered directly to your target market. Your eDirect eMail Campaign will only include your advertisement, which means you will have an exclusive audience with our readers. No competing ads.

Each campaign will include your exclusive advertising message along with one article that will be of interest to our readers. This is a tremendous opportunity to promote your services and to get maximum promotional value.

You can choose a one-third or half page advertisement which will be hyper-linked to your website and we will send you a report so you can measure the success of the campaign.

Campaigns are sent on demand so you determine when you want your campaign released.

Please note that eDirect eMail Campaigns have limited availability during the last week of the month since this is when publish The Background Buzz and we strictly honor our commitment to not inundate our readers with emails.

The fee for an eDirect eMail Campaign is \$650.00. Discounted rates are available for multiple campaigns.

eDirect Mail Campaigns

Contact Barry at wbnixon@Preemploymentdirectory.com with any questions or for pricing on multiple campaigns.