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## Suppliers to the Background Screening Industry Buyer's Guide



2018-19



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INTERNATIONAL CAPABILITIES



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Customer service is the cornerstone of our success. Don't take our word for it – in our most recent customer focus groups and satisfaction surveys, we found that 96% of our clients were satisfied with our services, with customer service being one of the primary reason to do business with Mintz.

#### **WEB SOLUTIONS**

Mintz provides you with an easy and intuitive web interface that allows you to securely place your requests, follow their progression from start to finish and access the final reports online. Afterwards, we will securely store an archive of all your requests and reports should you need to access them in the future.

### **DATA SECURITY**

Mintz goes to great lengths to protect the data under our control. Through our state of the art SQL database, advanced firewall protection and encryption technology your applicants' information is safe and secure everystep of the process.

### **CONTACT US FOR MORE INFORMATION**







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CRA REVENUE OPPORTUNITIES

EMPLOYEE ASSISTANCE PROGRAM

APPLICANT TRACKING SYSTEM









### ABOUT BERG CONSULTING GROUP

Berg Consulting Group is the premier consultant to the background screening industry. The team provides services and products that help CRAs of all sizes and development stages grow and increase profitability. Services include consulting sessions, M&A services, better vendor management, business valuations, growth strategies, business optimization tools and products for CRAs to sell.

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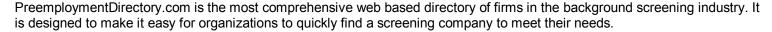






# About Us:





The Directory is an essential resource for Human Resources and Hiring Managers looking to find a background screening firm to meet their needs.

The Directory is also a valuable tool for background screening firms seeking suppliers to meet their needs.

The Directory consists of several sections to quickly guide organizations to a company that will serve them best:



- The U. S. Domestic Section includes background screening firms (CRAs) listed by the location of their headquarters on a State by State basis.
- The International Section includes firms that conduct background screening on candidates who have lived, worked or been educated in a country other than the U.S. These firms are listed by country.
- The Supplier/Provider section and Vendor Showcase features firms that provide services to the background screening industry. These firms are listed by categories such as courthouse researchers, software providers, etc.



### In addition, we are the leading publisher for the background screening industry. Available Publications include:

- The Background Buzz. The award winning and leading online newsletter for professional background screeners.
- The Global Background Screener, an award winning e-magazine for the worldwide background screening industry.
- 2018-19 Annual Background Screening Industry Resource Guide
- 2018-19 Annual Suppliers to the Background Screening Industry Buyers Guide
- In Search of Excellence in Background Screening: Best Practices Insights from Accredited Background Screening firms
- Kicking Glass: Women Thrive in Leadership Roles in the Background Screening Industry





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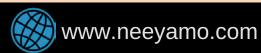
Strong data security & protection with 128-bit encryption for data in transit and data at rest

Integration capabilities with open API

Multi-lingual support

All this coupled with Competitive pricing, Best TAT, High accuracy and Lower UTV rates.







# We Make it so Easy to Find a Background Screening Firm EVEN a Mouse Can Do It!

PreemploymentDirectory.com is the premier listing of background screening firms. We make it easy for businesses looking for an employment screening service to find you.

### "We Connect You To Business!"

Join PreemploymentDirectory.com today to get your name out there and get noticed by companies searching for a background screening firm. Contact Barry to get started today at wbnixon@PreemploymentDirectory.com or 1-949-770-5264.



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Compliance with a myriad of state laws requires constant attention to adhere to the continuous stream of ongoing changes mandated by state legislation.



Written and kept up-to-date by one of the nation's leading employment law attorneys, the State Rules Register is a unique online guide to state laws that impact CRAs and their clients.

- **1.** What public records can be reported by Consumer Reporting Agencies?
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  - **3.** What special forms or specific language is required on CRA, employer, or tenant forms?

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### Arnall Golden Gregory LLP

Attorneys at Law

**Kevin Coy**, CIPP/US **Partner** 

kevin.coy@agg.com

Arnall Golden Gregory LLP 1775 Pennsylvania Ave. NW, Suite 1000 Washington, DC 20006 p: 202.677.4034 f: 202.677.4035 Arnall Golden Gregory LLP (AGG) is an Am Law 200 law firm with 165 attorneys in Atlanta and Washington, DC. Our Background Screening team counsels screening companies, including those providing employment and tenant screening services, and employers, landlords, and other businesses that engage screening companies to provide these services. The core of our practice is providing day-to-day compliance counseling that is deeply rooted in our leadership of and commitment to the industry, and aggressive and practical representation of our clients in individual and class action litigation, as well as regulatory investigations and enforcement actions. For more information, visit us at www.agg.com/Background-Screening-Industries.



#### **Derek Hinton**

CRAzoom 8177 S. Harvard Ave Tulsa, OK 74137 United States

Phone: 918-477-9150 Fax: 775-257-3725 derekh@crazoom.com www.CRAzoom.com

### CRAzoom, LLC provides two services.

First we provide a complete NAPBS Accreditation Package that explains every clause and subclause of the standard, bullets exactly what must be done to comply, and provides a model policy, procedure, agreement, training outline, employee handbook stipulation, affidavit or anything else required by the standard. The package is in hard copy, but also electronic format so that you start with a customizable template.

Second, we have a CRA Start-Up Compliance, Protection and Education package for new businesses just starting a CRA.

"CRAzoom the fast, inexpensive solution for CRA's compliance, accreditation and education."



### **Bruce Berg**

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Berg Consulting Group is the premier consultant to the Background Screening Industry since 2000. The team provides custom growth strategies, merger & acquisition services, vendor management, business valuations and background check optimization tools for professional background screeners. Our mission is to advise, consult, and guide owners and their staff to healthier bottom lines, quicker turnaround times, more accurate reporting tools, and best practice solutions. Integrity rules our business philosophy and commitment ensures we plump up your bottom line.



#### **Derek Hinton**

CrimApollo, LLC 8177 S. Harvard Ave Tulsa, OK 74137 United States

Phone: 918-477-9150 Fax: 775-257-3725 derekh@crimapollo.com www.Crimapollo.com CrimApollo is a Unique On-Line Criminal Record/EEOC Assessment Process The EEOC (and plaintiff bar) are initiating actions against employers for failing to have policies and procedures in place to assess the job, the criminal offense(s), determine job relatedness and consistence with business necessity and then perform an individualized assessment.

CrimApollo is an online application that allows employers to select the job attributes of a position and easily categorize criminal offenses.

CrimApollo's proprietary system then provides an instant indicator of jobrelatedness and business necessity, and leads the employer through the EEOC "Individualized Assessment." The process takes around 4 minutes, is done online and allows consistency of evaluation while documenting the process for every assessment in a stored .pdf that proves compliance.



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Evaluating supplier networks is our strength. Ask for a supplier health assessment for you so you can boost your bottom line and ensure your vendors deliver robust quality & accuracy.



















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www.currentconsultinggroup.com and
www.currentcompliance.org

The Current Consulting Group, LLC (CCG) is comprised of some of the best-known experts in the field of employee screening, each with a depth of knowledge and experience in drug testing, background checks, and other screening services. CCG offers a suite of services that can help your workplace stay compliant, including the most extensive state law database in the industry, CurrentCompliance.org. Visit CurrentConsultingGroup.com to learn more. Members of DATIA, NAPBS, and SAPAA are eligible for a 10% discount when they subscribe to Current Compliance – Drug Testing.



### **Katie Douglas**

Director of Business Growth and Client Retention Direct: 757.263.4327 Cell: 303.483.3578

Katie@knowthefacts.com www.knowthefacts.com

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#### **Irene Jones**

HRO Evangelist
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California
United States
95032
Irene.jones@neeyamo.com
https://www.neeyamo.com/

With more than 1,500 professionals specializing in delivering Global Payroll, Background Verification, and HR services across 200+ countries, Neeyamo is the world's leading provider of end-to-end HR services for multinationals with operations spread across a long tail of countries.

Neeyamo, an NAPBS member, provides verification services that encompasses a wide range of checks covering academic, employment, criminal, drug-test, references, global databases, identity, and other specialty checks as required by its customers. Neeyamo's verification practice is technology driven; our solution is a powerful blend of robust processes and proficient people, that helps deliver best in class Turn Around Time, reduced costs and 24X5 customer service support.



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- International Background Screening Firms
- Suppliers to the Background Screening Industry

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### **County House Research, Inc.**

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County House Research is your trusted source for in-court research in Delaware, Massachusetts, New Hampshire, New Jersey, Pennsylvania, and Washington, DC. Rely on us for criminal & civil research, document retrieval, and Pennsylvania Driver Histories.

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County House Research – It's Our Search Too!



### Staci Laird

Director of Operations
Criminal Research & Investigations, Inc.
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Dover, FL 33527
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slaird@criscreening.com
www.criscreening.com

Criminal Research and Investigations, Inc. (CRI) has been providing public record information to the background screening industry since 1996. Our use of state of the art technology, experienced customer service staff and an extensive nationwide network of on-site information retrievers, allows CRI to deliver the most accurate results when you need them. Your completed reports are returned fast with the information you need at an affordable price. CRI specializes in County Criminal and Civil searches, Federal Criminal and Civil searches, State and Federal Tax Liens as well as document retrieval. Criminal Research & Investigations, Inc. is committed to providing "Background Screening with Higher Standards."



### **Heidi Pattie**

Convergence Research, Inc. 6948 Tylersville Road West Chester, Ohio 45069 Phone:866.606.4023 ext. 308 Fax: 866.945.9369

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Owner GAPRS, LLC (615) 516-3705 (Direct) (877) 915-7520 (Direct Fax) lyndon.wilson@gaprs.com www.gaprs.com GAPRS, formerly G.A. Public Record Services, is a national wholesale court record information provider specializing in county criminal and civil record searches. With over 25 years of experience managing a national network of professional court record researchers, GAPRS is a trusted industry leader in providing accurate, comprehensive, and timely information throughout the US. GAPRS services also include statewide criminal searches, federal searches, family law and restraining order searches, and a national document retrieval service for those who need to obtain copies of known cases. Services can be securely ordered through its web site at www.gaprs.com , its custom XML interface, or through its various third party software provider relationships.

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### Vic Evans

Vice President Crime Finders, Inc. 263 W. Olive Ave. #319 Burbank, CA 31502 (877) 999-3203 Vic@crimefindersinc.com www.crimefindersinc.com Since 1999 Crime Finders, Inc. has been providing county criminal/civil background checks to the most reputable companies in the industry. We pride ourselves in the relationships we have established with these clients. With integrity and quality customer service we have been able to maintain these relationships throughout the years. We constantly revise all County court rules and procedures to ensure that the information we are obtaining is the most accurate and up-to-date. In addition, all the information obtained is processed through our strict quality protocols to ensure that nothing falls through the cracks.



### **Ben Peacock**

President Lighthouse Information Services, LLC 1400 Abbey Court Alpharetta, GA 30004 United States

Phone: 770.772.7128 Fax: 770.772.7273

wbpeacock@lighthouseinfoserv.com

www.lighthouseinfoserv.com

- All 159 Georgia Counties searched at the courthouse
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- GCIC/ Statewide capabilities through Police Department (with GCIC stamp available if needed)
- Fully covering the 50+ counties that don't have public terminal access for conducting a basic 7 year search (using docket books, microfilm, clerk assistance, etc)

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# So, in return we ask you, WHY NOT CFi?

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NIC Federal manages the **Pre-Employment Screening Program (PSP)** on behalf of the U.S. Department of Transportation. PSP offers background screeners instant online access to commercial drivers' official federal crash and inspection histories which are used as evaluation tools during the hiring process.

PSP helps carriers make better informed hiring decisions so that the safest drivers are behind the wheels of commercial vehicles. PSP records are updated monthly, the service is accessible 24x7, and customer service is available via phone or email. PSP records cost \$10.



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Email: sales@omnidataretrieval.com Web: www.omnidataretrieval.com Omni Data Retrieval is a wholesale public record retrieval organization specializing in domestic and international criminal information. We service all counties nationwide with fast, accurate, reliable public record retrieval.

Our goal is to provide all clients:

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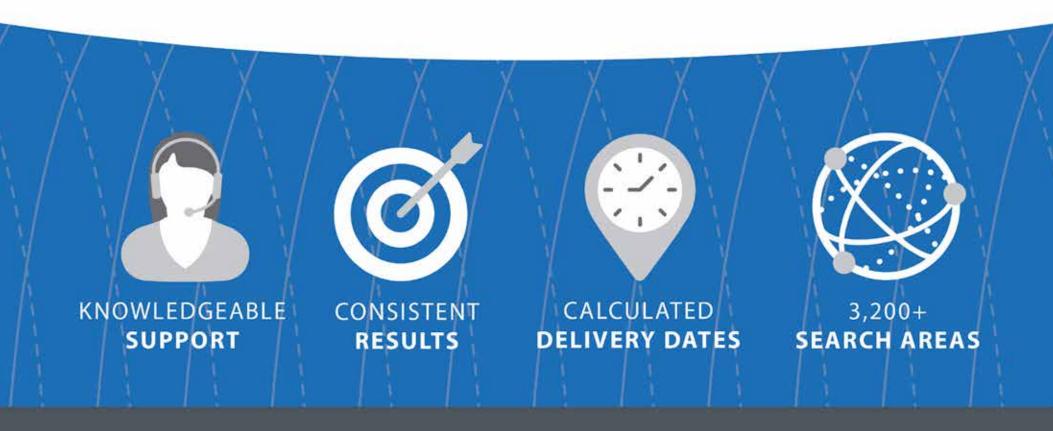


### Sarah Price

www.prioritybackgrounds.com www.ncidinc.com 800-792-4339 Priority Backgrounds is your best solution for INSTANT North Carolina wholesale records. Our IT staff has been accessing NC court information for over 15 years and are experts in NC data. All results come directly from the NC court system and include all case details including dispositions using only the most up to date information. We do not use old data! No limits on number of cases returned. We give you everything for one low price. Statewide: \$2.50 County: \$1.00 Free XML integration and we're already on most major screening platforms. Route your NC searches to Priority today to save valuable time and money!



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3200 W. Pleasant Run Road, Suite 420 Lancaster, TX 75146, USA (800) 929-3811 (Phone) (800) 929-3810 (Fax) kimberly@brbpublications.com www.prrn.us Simply put, PRRN Members are professionals who provide on-site public record research and retrieval of public record information at government agencies. With nearly 500 members in all states, PRRN is one of the largest trade organizations representing professionals in the public record industry. PRRN members are recognized as the nation's leaders in local public record searching and document retrieval.

PRRN was the first group to adopt Industry Standards and a Code of Professional Conduct specifically for the retrieval of public record documents.

Find a PRRN member by county at www.prrn.us.



**Reliance Information Source,** 

Inc12377 Lewis Street, Suite 201 Garden Grove, CA 92840 1-949-878-3626 info@relianceinfosource.com www.relianceinfosource.com Reliance Information Source, Inc., "RIS" is a leading provider of Custom Employment Screening Company; specialized in County Criminal and Civil and Federal Criminal and Civil searches in 12 Western United States.

RIS has been in business since 1993 and serving and assisting Businesses, Agencies and Institutions in USA, in securing qualified employees with thoroughly researched, investigated and completed screening services to make sound Decision in Hiring. RIS, takes pride in providing following services very consistently:

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- · We have proven track record
- Hands-On Courts Research
- Standard Research scope 7 to 10 years.
- Special Research Scope over 10 years available upon request.

RIS has had over 25 years of combined work experience in the Employee Background Screening Industry. During this time we have been very proud of our consistently very high rate of employee retention



### Rafael Jorge

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Burbank, CA 91506
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Rafael@RJI.com
www.RJI.com

With 25 years of public records experience RJI is the leading Los Angeles County based public records research and retrieval firm servicing Consumer Reporting agencies throughout the pre-employment industry. RJI has a network of researchers that visit the courts on a daily basis, thus insuring our clients are provided with the most current and up to date public records information available. RJI's approach of conducting all public records research on a hands-on basis consistently ensures both the quality and accuracy of our client's results. RJI is a licensed investigation firm by the State of California and Arizona.



### **Ryan Smith**

Operations Manager Sentinel Data Retrieval, LLC 710 Oakfield Dr., Suite 254 Brandon, Fl, USA 33566 888-725-2535 info@Sdataretrival.com www.SdataRetrieval.com Sentinel Data Retrieval, LLC provides many of the nation's leading background check companies with county court research, document retrievals and criminal/civil search results. Our clients come to us for consistently reliable, accurate, and timely court research and due diligence.

As a client, you will receive efficient turnaround times, friendly customer support, and high accuracy. We adhere to the NAPBS, and PRRN guidelines and other industry best practices and code of conduct.

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### **Vince Brodt**

Vice President of Client Experience SJV & Associates 1701 Barrett Lakes Blvd. Suite 380 Kennesaw, Georgia 30144 USA (800) 203-0582 main (770) 917-0979 fax vince@sjvassoc.com www.sjvassoc.com SJV is a Global Solutions Provider, combining innovative technology with human expertise. Driving the highest standards for time, service, and accuracy with Conventional Court Research, Automated Court Research, International Solutions, MedEx Solutions, and our Verifications Suite; SJV is the Premier Information Supply Chain to the Background Screening Industry.

SJV is also the only firm in its direct marketplace to combine a Six Sigma Hybrid Quality Management System with Privacy Shield Certification, ensuring superior quality research, results, and customer service, for their entire client base. For more information, visit http://www.sjvassoc.com, or contact us directly at 800.203.0582 and via e-mail to Solutions@)sjvassoc.com.



#### **Amanda Sosa**

Operations Manager SPI Researchers, LLP P.O. Box 2139 Texas United States of America Postal Code 76097 866-243-5054 amanda@spiresearchers.com http://www.spiresearchers.com SPI Researchers is a leading source of wholesale criminal records for Pre-Employment Screening Companies throughout the United States. With over thirty years in the industry, you can expect dedicated and expedient service from trained professionals.

SPI Researchers is a woman-owned company with more than 680 active researchers nationwide. We provide on-site searches of felony and misdemeanor records in counties across the country. We utilize numerous vendors to quickly access pertinent information and deliver it to our clients.

With a full-time IT staff, discounted prices for high-volume customers, and a focus on client relationships, SPI researchers is a premier vendor choice for pre-employment screening agencies.

Call or email us for more information.







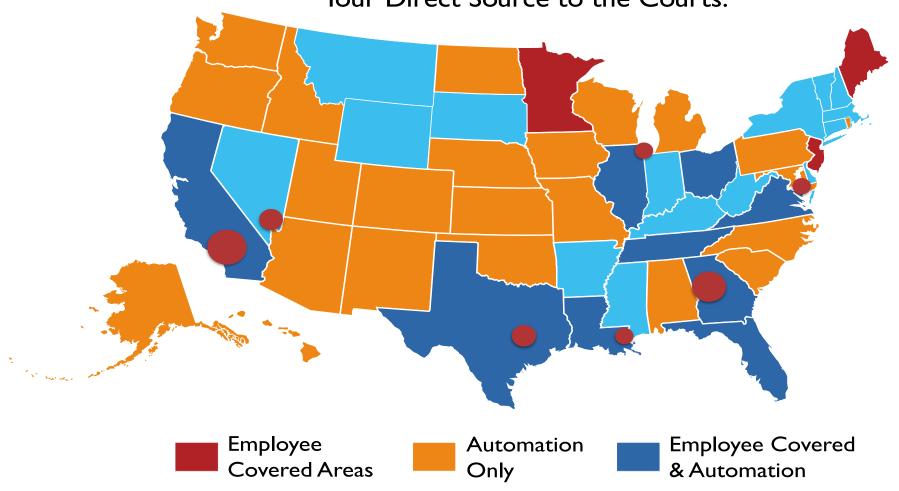






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Michael Gaul EVP, Marketing 125 East Hirst Road, Suite 3C Purcellville, VA 20132 540-338-2901 mgaul@lowersriskgroup.com www.wholesalescreening.com Wholesale Screening Solutions is the go-to source of vital data for employment screening, tenant screening, and risk mitigation service providers nationwide. The company manages the most extensive and tightly-controlled network of nationwide researchers with a track record of strict quality control practices of our local onsite researchers who obtain records directly from the authoritative source.

Retailer CRAs working with Wholesale Screening benefit from quality, timeliness, and accuracy – all delivered at affordable wholesale prices.

### 'Get Buzz'd'

# The Background Buzz



The businesses I have managed have abundantly thrived using your firm's services for close to 10 years now. First, the partnership between you and International Screening Solutions from 2009-2015 brought a steady stream of new business that led to years of growth. My new venture at VITAL4DATA is now experiencing the same, due to your proactive approach to achieving positive exposure for our new business' launch, which catapulted us into the Wholesale Global Background Screening market, quickly and effectively.

Specifically, the opportunity you gave me to be featured in "The Background Bistro" column in "The Background Buzz", early into our first twelve months of Operation, had a great impact on potential new clients and I have been able to use the press as a "stand-out" example when presenting to investors to secure funding.

The guidance and expertise you provide us relating to marketing and advertising has boosted our presence in the industry and has been invaluable to our overall success to date. I feel strongly that all

background screening companies and suppliers to the background screening industry utilizing your portfolio of services are more strategically positioned for overall success short and long-term, than any who have not yet experienced the results of your offerings.

Kristin Lotafford

Kristin L. Stafford
CEO & Managing Partner
VITAL4DATA



Contact Us to See How We Can Help You Grow Your Business, too. Call Barry at 949-770-5264 or wbnixon@PreemploymentDirectory.com

### Key Results from the Background Buzz Survey



Ninety-nine percent (99%) of respondents indicated that they were very or somewhat satisfied with The Background Buzz



Ninety percent (90%) of respondents use The Background Buzz as a resource to keep up with industry trends, topics, & news.



Nearly Seventy-eight percent (78%) of respondents read or look through every or most editions of The Background Buzz.



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Each edition of The Global Background Screener highlights key global issues in countries around the world and showcases specific sources of information including our World Information Center. The World Information Center includes holidays celebrated in different countries, world time zones, a time zone converter tool, data protection laws around the world, Each edition also includes an International Legal Challenge question to test your know of international law and requirements.

"The Global Background Screener is the news source for professionals conducting international background checks."



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**The Background Buzz** is an award winning e-newsletter and was named one of the top newsletters in the world by MARCOM in 2015. As the leading newsletter focused on background screening we are dedicated to providing timely and relevant news to professional background screeners. Every edition includes insightful information on legal issues, technology advances, data protection/privacy, competitive moves, everify & immigration issues, international news, and much more.

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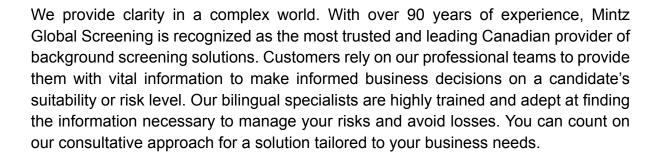




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- Ask us for an outline of our fastest and most competitive areas of coverage.
- ▶ You will have the opportunity to reduce the number of inflated invoices, number of W-9's, number of back-up researchers and overall costs associated with these items and more...



Take advantage of our no obligation trial contact us now at: 888-725-2535 or email: info@sdataretrieval.com

